

Profile Overview

Name: Adv. Kapil Sankhla

Location: Delhi

Practice areas: Corporate Law, Litigation

No. of years of practice: 25+

Current Plan: Provakil's Litigation Management Suite

Using Provakil since: 2016



Can legal technology really transform a top law firm?

Adv. Kapil Sankhla says Yes!

Advocate Kapil Sankhla, a respected legal professional with 25 years of experience, is known for his expertise in crafting successful legal strategies for high-profile clients, including political figures, industrialists, and corporations. He is not only a distinguished courtroom figure but also an educator who imparts knowledge at prestigious law universities and organizes moot court competitions across India. Mr. Sankhla shares his legal insights on social media platforms and is a sought-after expert for news channel interviews. As a candidate for the 2024 Delhi High Court Bar Association elections as member executive 25 years standing, he aims to pass on his experience and leadership to the next generation of legal professionals.



20% Cost reduction



Over 50% Improvement
in team collaboration



100% Automation of
manual tasks (AI Usage)



Workforce operations: **40
hours saved per week**



Over 60% Improved
accuracy in case tracking

Challenges in Legal Case Management & How Provakil solves them

Challenge 1:

Managing court schedules: Balancing a heavy caseload

Handling a wide array of cases simultaneously while coordinating court appearances across different jurisdictions posed a huge challenge for Sankhla & Associates. Manually tracking all deadlines, hearing dates, and client meetings often resulted in scheduling conflicts and missed hearings. This disorganization not only affected productivity but also risked damaging client satisfaction.

Solution 1:

Saving 40+ hours/week: Provakil's Calendar Integration to the rescue

Provakil's Litigation Management Suite syncs its automated Calendar view with Google Calendar. The colour-coded schedule organizes upcoming hearings, deadlines, and meetings by priority. With automated causelists, there's no need to manually compile court dates, reducing the likelihood of errors. This saves the firm over 40 hours weekly, and has also reduced costs by 20%.

Challenge 2:

The pitfalls of manual case tracking: Inconsistency in records & deadlines

Tracking the progression of cases, including filing dates, hearing schedules, and document submissions, was challenging. The traditional methods of manual record-keeping often resulted in missed updates and incomplete records, posing risks of missing crucial deadlines.

Solution 2:

Precision in motion: How Provakil's workspace transforms case tracking

Provakil's case suggestions play a pivotal role in keeping Adv. Sankhla's case workspace meticulously updated. It ensures that every time a new case is taken, it gets updated on their online workspace too, ensuring no critical case is overlooked. The timeline feature has further enhanced case tracking by offering a structured, chronological record of all activities. This has led to a 60% improvement in case tracking accuracy, significantly boosting the firm's reliability.

Challenge 3:

The communication gap: Managing regular case notifications

Managing court updates and ensuring that all team members were promptly informed about developments in ongoing cases was a persistent challenge. Delays in communication could result in lost opportunities, inadequate preparation for court appearances, and client dissatisfaction.

Solution 3:

Defining clarity: Provakil's instant updates improve legal efficiency

Adv. Sankhla's team receives orders, listing alerts, and case statuses, directly on the Provakil app. This immediately notifies them of any new developments, enabling prompt response. This proactive approach saves hours spent on mining time-sensitive information. As a result, the firm has observed over 50% growth in collaboration among team members.

Challenge 4:

Battling the bulk: Physical Bare Acts and Online References

Sankhla & Associates had to rely on physical copies of bare acts and legal references during litigation and advisory services. The need to carry extensive legal documents and search through multiple sources online for quick referencing was cumbersome and often disrupted the flow of legal work. This traditional approach was not only inconvenient but also created potential delays in accessing crucial information when it was needed most.

Solution 4:

Revolutionizing legal research: Provakil's Bare Acts for instant access

Provakil offers a comprehensive digital library of all bare acts, accessible directly from the case workspace. This eliminates the need to carry physical copies and allows for instant retrieval of specific sections, even during court proceedings. This reduces the time spent on manual searches and significantly improves the quality of legal representation provided to clients, especially during critical moments in litigation.



“Before Provakil, managing a heavy litigation practice felt like juggling multiple plates - one misstep, and something important could fall through the cracks. Now, those days are behind us.

100% automation of our manual tasks, particularly with AI-driven case tracking, saves us over 40 hours each week. That's valuable time we now invest in case strategy and client engagement. Provakil has even brought about a 20% reduction in our operational costs - proof that technology, when used right, can enhance both efficiency and profitability.”

—Adv. Kapil Sankhla, Managing Partner, Sankhla & Associates.

Conclusion

Provakil's Litigation Management Software has proven to be an invaluable asset for lawyers and law firms aiming to boost efficiency and precision. Its advanced features, such as a comprehensive digital library of bare acts, effective case management tools, and instant updates, empower legal professionals to concentrate on delivering exceptional legal services while maintaining a competitive edge. For Sankhla & Associates, Provakil has been transformative, automating 100% of their administrative tasks and saving approximately 40 hours each week. This efficiency gain has led to a significant 20% reduction in costs associated with manual work, highlighting Provakil's impact in enhancing operations and enhancing overall productivity.

Why choose Provakil for your legal practice? ---

Provakil offers a suite of features designed to streamline your law practice:

- ✓ Personalized Daily Causelists
- ✓ Instant Case Alerts
- ✓ Integrated Case Management
- ✓ Automated Client Updates
- ✓ Invoicing
- ✓ Timesheets & Expense Management
- ✓ Document Management
- ✓ Team and Task Management
- ✓ Multiple Forum Support
- ✓ Customization

Learn More About Provakil

To discover firsthand how Provakil, regarded as the best legal software by **10,000+ advocates & 250+ law firms**, can optimize your legal practice's case management processes and client communications, schedule a personalized demo with our experts [here](#).